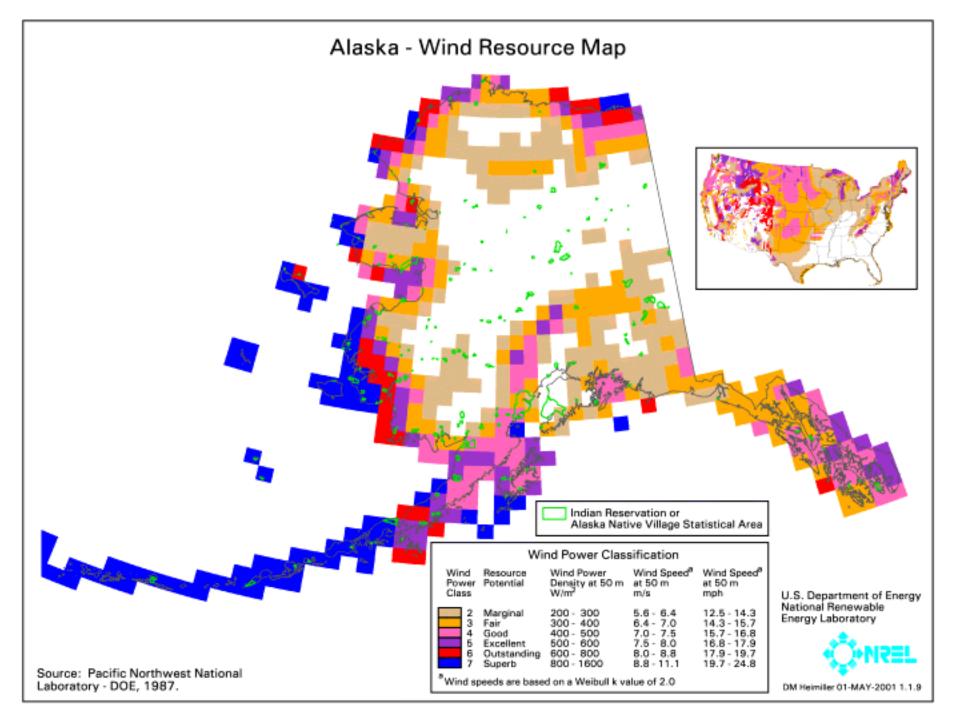


Wind Diesel Workshop Girdwood, AK September 30, 2004

Brief Market Assessment for Wind Energy Systems in Alaska





Saudis to Boost Oil Production Capacity as Price Hits \$50

By JAD MOUAWAD

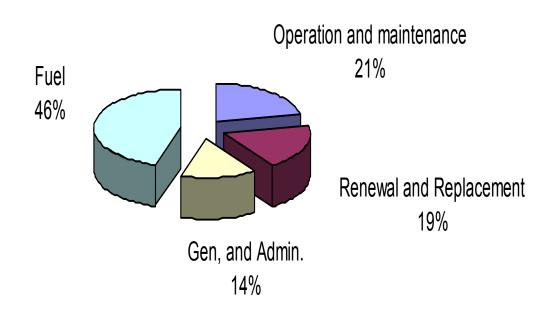
PARIS, Sept. 28 — The price of oil, which has been rising for the last two years, broke through the \$50-a-barrel mark today, reaching a new milestone as some analysts warned that there was nothing to stop prices from rising further.

"The market is looking for a new equilibrium point and no one knows where that will be," said Jamal Qureshi, an analyst at PFC Energy, an oil consultant based in Washington. "We still have a way to go. I wouldn't be surprised to see \$60 a barrel."

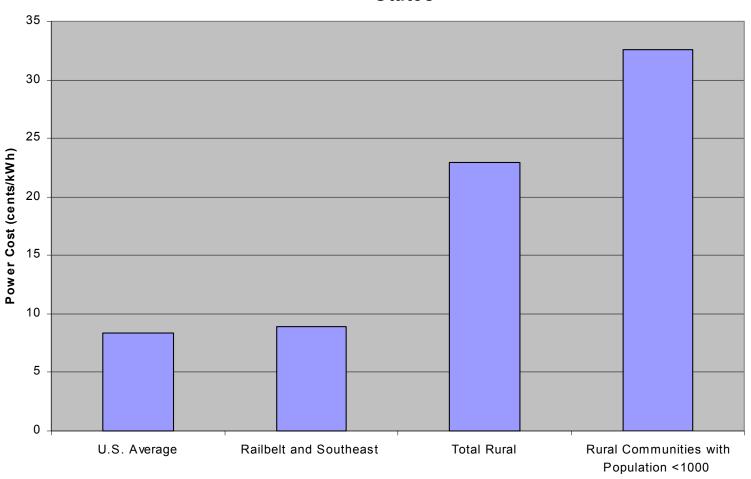


Breakdown of "Typical Village" Power Price

Total = 38 cents/kWh



Average Delivered Power Cost: Selected Alaskan Regions and the United States



Wind Energy

High wind potential, high diesel prices, and declining cost of wind capital and operating costs
 Opportunity

Initial market assessment supports
 Detailed reconnaissance ~\$2 million
 Capital investment ~\$28 million

(Rural Energy Plan)

Markets











Technical and Operational Issues

- Equipment Availability
- Cold weather performance
- System Integration
- Remote operation and reliability
- Logistical constraints
- Unknowns (O&M, how to value, etc.)

O&M Concerns

- Need operator capable of turbine maintenance in addition to Diesel Gensets
- Increased complexity of control systems
- Major maintenance w/o crane
- Looking to regional hubs, firms with special expertise, and fleet deployment



Strategies for Reducing Costs

- Standardization and Critical mass
- Hybrid ready
- Innovations
- Partnerships
- Piggybacking
- Regional grouping







www.aidea.org/aea.htm

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Thank you.

